INSTRUCTIONAL ACADEMIES AND ENRICHMENT PROGRAM

PROGRAM DESCRIPTION

& RECREATION INSURANCE

This insurance program has been specifically designed to meet the unique needs of U.S.-based owners and operators providing instructional academies and enrichment programs who have a total annual income (revenue before expenses) of \$500,000 or less. Liability coverage provided includes important protection for operations, including it's employees, for injuries to both guests and participants arising out of covered activities. This program can accommodate those organizations that have annual operations at facilities they own or manage, as well as those who have annual operations but do not own or lease a facility.

Optional coverages available under this program include liability for hired auto and non-owned auto liability, independent contractors, coverage for equipment and contents, and sexual misconduct liability.

INELIGIBLE OPERATIONS

The following operations are not eligible for this program. (Please note, this is not a complete listing of ineligible operations.)

- · Facilities open 24 hours
- · Bowling centers
- Boxing/martial arts
- Gymnastic/parkour (unless reported and approved by us)
- Health clubs
- · Ice Rinks (owned and managed)
- · Laser tag
- Nature camp programs
- Paintball/reball
- Skate parks
- Swimming pools (owned & managed)
- · Trade school, college or university classes

NOTE: Ineligible programs may qualify for coverage under another program. Please contact our office for additional information.

ELIGIBLE OPERATIONS/FACILITIES

- Academic instructional programs
- Annual camp/clinic operations
- Instructional cooking programs
- Music/art instruction
- · Speed/agility training
- Sports training
- Youth enrichment programs

COVERAGES AVAILABLE

- General Liability \$1,000,000 to \$5,000,000 per occurrence limits available
- · Legal Liability to Participants
- Professional Liability
- · Medical Expense for Participants (excess)
- · Hired Auto and Non-Owned Auto Liability

HOW TO OBTAIN A QUOTE

To request an insurance quotation through this program, please submit the appropriate applications along with the preliminary underwriting information listed below.

In some cases, requested coverages may not be offered or available due to underwriting criteria and/or carrier guidelines. It is important to carefully review the terms and conditions of any insurance quotations received. Please contact a representative if you have any questions.

PRELIMINARY UNDERWRITING INFORMATION REQUIRED

- Completed application (pages 2-14);
- Copy of sample waivers and contracts
- 5 years of company loss runs
- Brochure (if available)
- 12 month income statement



QUESTIONS Call 1-800-622-7370



SADLER Instructional Academies and Enrichment Program Application

| Insured/Business | count O I am renewing my coverage name (as it will appear on the policy): |
|-------------------------|--|
| | O Sole Proprietorship O Partnership O Limited Liability Co. O Corporation O Other: (describe): |
| Form of business | : O Not-for-profit organization O For-profit organization |
| Contact person: _ | |
| Mailing address: | |
| | NY Applicants must provide a street address. PO Boxes cannot be accepted |
| City: | State: Zip: |
| Phone: () | Fax: () |
| E-mail: | Website: |
| (By listing an email ac | dress, you are giving us permission to contact you by email. Refer to page 11 for Electronic Disclosure and Consent) |
| Tax ID No.: | Desired effective date:// Days & hours of operations: |
| Type of operation | (describe): |
| Select Liability Oc | ccurrence Limits needed: () \$1,000,000 () \$2,000,000 () \$3,000,000 () \$4,000,000 () \$5,000,000 |
| _ | OPERATIONS |

| Num | per of staff (total): Employees | Coaches/Instructors | Independent Contractors* | Volu | nteers_ | |
|-------------|--|--|--|-------------------------|---------|-------|
| *lf yo | u have independent contractors, | please complete Indepen | dent Contractors section on | Page 7 | | |
| 1. I | s a written emergency plan (weathe | r, fire, medical) and evacua | tion procedure in place? | O Yes | O No | |
| 2. <i>I</i> | Are signed waivers required for all pa | articipants? | | O Yes | O No | |
| 3. E | Do you keep signed waivers for at le | east 3 years? | | O Yes | O No | |
| 4. <i>I</i> | Are all incident/injuries reported to th | ne insurance company? | | O Yes | O No | |
| 5. I | s there at least one ADULT staff me | mber onsite at all times dur | ng open hours? | O Yes | O No | |
| 6. E | Do individuals wear necessary safet | y equipment at all times wh | le participating? | O Yes | O No | O N/A |
| i F i | Do you have concussion management ncludes communication (in written co parents and coaches about the natu nformation such as focusing on pre- understanding concussions and pote symptoms and how to respond; and | or electronic form) of educat re of risk of concussions ind vention and preparedness t ential consequences of the | ion materials to participants, cluding but not limited to b keep athletes safe; njury; recognizing concussion | | | |
| 8. I | f you suspect an athlete has a conc Immediately removing the athlete Keeping the athlete out of play of licensed physician Confirming sports liability waivers | e from play or practice r practice until they provide | written clearance from a | O Yes O Yes red ○ | | O No |
| 9. E | Do you operate/run any teams or lea | agues? | | O Yes | O No | o N/A |

OPERATIONS CONTINUED

| 10. | Do you operate/run any camps or clinics? | ${\rm O}$ Yes | \bigcirc No \bigcirc N/A |
|-----|---|-----------------|------------------------------|
| 11. | Do you host birthday parties? | O Yes | O No |
| 12. | Do you offer any nursery/baby-sitting/child care services? If yes, please complete Nursery/Babysitting Services/Child Care Section on page 6 | O Yes | O No |
| 13. | Does your staff include any physical therapists, athletic trainers, dieticians, massage therapists? | O Yes | O No |
| | If yes, do they have their own insurance and provide you Additional Insured status on their policy? | O Yes | O No |
| 14. | Do you have any off-site events/activities/field trips? If yes, describe: | O Yes | O No |
| 15. | Do you ever transport your members/participants? If yes, transportation of athletes/member is excluded under this policy - do you acknowled | O Yes dge? ◯ | |
| 16. | Do you own or lease/operate your own facility? If you own or lease, you must complete Facility Based Operations Section on page | ⊖ Yes 4 | O No |
| 17. | Do you have open gym/facility for non-members to attend? | O Yes | O No |
| | | | |

ANNUAL INCOME

| (REQUIRED -You must com | plete each line. If a | a line is not applicable, indicate "n/a") |
|--|-----------------------|---|
| Annual I | ncome (Revenue l | before Expenses) |
| O Membership fees | \$ | |
| O Travel teams | \$ | |
| O Camps/clinics/youth training | \$ | |
| O Facility rental to others | \$ | (Must secure proof of insurance from renters) |
| O Batting cages | \$ | (Complete page 7) |
| O Pro shop/retail sales/equipment rental | \$ | |
| O Concession/Vending | \$ | (Complete page 6) |
| O Birthday parties | \$ | And how many? |
| O Hosted tournaments | \$ | And how many? |
| O Other: | \$ | |
| TOTAL ANNUAL INCOME | \$ | |
| COVERAGE WILL ONLY A | APPLY TO THOSE | EXPOSURES REPORTED ABOVE. |

MAKE SURE TO COMPLETE ALL APPROPRIATE LINES

FACILITY BASED OPERATIONS

If you own/lease more than "1" location, please copy and complete this section for each location.

O Check here and skip questions if you do not own/lease a facility

| | ddress: | | | | |
|-----|---|----------------------------|-----------------------|--------|----------|
| | ty: State: | | | | |
| | otal Square Footage: Type of Flooring | l: | | | |
| | Are the rules posted and enforced at all times? | | O Yes | O No | |
| | Are signs clearly posted to identify exits and hazards | ? | O Yes | O No | |
| | Are restrooms checked/cleaned during operations? | | O Yes | O No | |
| | Are parking lots well-lit and/or patrolled? | | O Yes | O No | |
| 5. | Are there any overnight camps, lock-ins, or events he If yes, describe and complete OVERNIGHT Even | - | O Yes • on page 6: | O No | |
| 6. | Do you operate a batting cage? If yes, complete Batting Cage Section on page | 7 | O Yes | O No | |
| 7. | Do you sublease or rent space or fields to others? If yes: | | O Yes | O No | |
| | a. Does the contract include a Hold Harmless ag | preement? | O Yes | O No | |
| | b. Please provide copy of the contract | | O Includ | ed | |
| 8. | Do you have any amusement devices, including infla If yes: | tables? | O Yes | O No | |
| | a. Describe: | | | | |
| | b. Do you have padding underneath all the device | ce(s)? | O Yes | O No | O N/A |
| | c. Are the devices used only during instructional | | O Yes | O No | O N/A |
| | If no, please describe the other times when the de For Inflatable Devices, please complete Inflata | | | | |
| 9. | Does your business operate out of a private residence | e | | ΟY | íes O No |
| | If yes: Is there a separate entrance, with no access | s available to the resider | ntial part of the ho | me? OY | ∕es ⊖ No |
| 10. | Do you host any open to public events or open gyms If yes, please describe the type of events and what | | ne: | O Yes | |
| | | | | | |

INSTRUCTIONAL OR ENRICHMENT SPORT/ACTIVITY Enter total number of participants for each sport and age group

(Total participants should include all your membership counts, camp/clinic attendees and team/league participants) Please note: Coverage applies only to those reported sports and age groups marked below

| Sport/Activity Annu | al Youth (19 and under) Participants | Annual Adult (20 and over) Participants |
|--|--------------------------------------|---|
| O Art Class/Instruction | | |
| O Baseball | | |
| O Basketball | | |
| O Cooking Class/Instruction | | |
| | | |
| O Field/Floor Hockey | | |
| O Fitness | | |
| O Football - Flag | | |
| O Football -Tackle (Youth)/Flex Football | тм | Not Eligible |
| O Golf | | |
| O Ice Hockey | | Not Eligible |
| USA Hockey members ineligible Non-owned facility only | | |
| O Lacrosse | | Not Eligible |
| O Music Instruction | | |
| O Speed & Conditioning | | |
| O Soccer | | Not Eligible |
| O Softball | | |
| O Swimming *Non-owned facility only | | |
| O Tennis | | |
| O Ultimate Frisbee | | |
| O Volleyball | | |
| O Wrestling | | Not Eligible |
| ${ m O}$ Youth Enrichment Class | | Not Eligible |
| O Other: | | |
| O Other: | | |

Sports/activities not covered/ineligible:

Adult water hockey (age 20 & over); Box lacrosse; Boxing; Bubble soccer; Cheerleading (age 20 & over); Diving; Dodgeball; Equestrian; Go-karts or other motorized racing; Gymnastics/parkour (unless reported and approved by us); Hunting or shooting programs/activities; Iron man/Tough man events; Ice skating/roller skating/skating treadmills; Inline hockey/roller hockey; Marathons; Martial arts; Paintball/reball; Rugby; Skateparks/skateboarding/BMX; Skiing (snow or water; Sky diving or surfing; Sports parachuting; Triathlon; Unicycling

HIRED AUTO & NON-OWNED AUTO LIABILITY COVERAGE

Coverage is contingent upon underwriting review and approval of the following questions

O Check here and skip this section if you do not want this coverage option

- 1. Are all drivers (employees and volunteers) over the age of 18?
- 2. Do you obtain MVRs (motor vehicle record) for employees and volunteers who drive on your behalf? O Yes O No
- 3. Do all drivers (employees and volunteers) carry personal automobile liability insurance?

CONCESSION/VENDING EXPOSURES

| ${ m O}$ Check here and skip questions if services not offered | |
|---|-------------------|
| 1. Are all cooking surfaces properly fire protected? | O Yes O No |
| 2. What type of Automatic Extinguishing System (AES) is in place? | |
| 3. Do you have a contract for servicing and maintaining the automatic extinguishing system? | O Yes O No |
| 4. How often is this system serviced & maintained? O Monthly O Quarterly O Semi-Annually | $\sim O$ Annually |
| 5. How often are filters cleaned? By whom? | |
| 6. How often are hoods/duct cleaned? By whom? | |

NURSERY/BABYSITTING/CHILD CARE EXPOSURES

| ${ m O}$ Check here and skip questions if services not offered | | |
|---|------------|--|
| 1. Are parents required to sign children in and out of the nursery? | O Yes O No | |
| 2. Are waivers signed by parent/guardian? | O Yes O No | |
| 3. Are staff members CPR and first aid trained? | O Yes O No | |
| 4. Are parents to remain in the facility while children are in your care? | O Yes O No | |
| 5. Does your employment application ask the staff applicant if they've ever been | O Yes O No | |
| convicted of a crime? | | |
| 6. Is the nursery staff trained in policies applicable to the prevention of child/sexual abuse? | O Yes O No | |
| 7. Do the procedures require that known or suspected abuse incidents must be reported | O Yes O No | |
| to law enforcement? | | |

OVERNIGHT EVENTS/ACTIVITIES

| ◯ Check here a | nd skip questions if services not offer | ed |
|--|--|------------|
| 1. What type of events/activities have overnight | events/activities? (check all that apply) | |
| \odot Parent's night out \odot Overnight Camps/cli | inic O Other: | |
| 2. Typical age group attending: | | |
| 3. Typical hours of the event/activity: | A.M./P.M. to | _A.M./P.M. |
| 4. Are all the supervisors over the age of 21? | | O Yes O No |
| 5. Do you have any parents/volunteers to assist | t with supervision? | O Yes O No |
| If yes, do you run background checks on all | of these individuals? | O Yes O No |
| 6. Do you have at least 2 employees on-site du | ring the event/activity? | O Yes O No |
| 7. Describe the type of activities that take place | during the event/activity: | |
| 8. Do you require separate waivers to be signed and/or guardian? | d by all participants and/or their parents | O Yes O No |
| 9. Do these overnight events/activities take place If no, please explain: | ce at your facility? | ○ Yes ○ No |
| n no, piedee explain | | |

O Yes O No

O Yes O No

BATTING CAGE OPERATIONS

O Check here and skip questions if services not offered

How many batting cages do you have?_

The following guidelines have been established as minimum requirements for batting cage operations:

FAST PITCH BATTING CAGE OPERATIONS

- 1. Patrons must be required to wear batting helmets.
- 2. Patrons must be at least 4'6" (54 inches) tall or a height specified by the manufacturer.
- 3. Patrons younger than 8 years old must be accompanied by a parent or guardian (present, but NOT inside the cage).
- 4. Occupancy must be limited to one (1) person per cage.
- 5. Attraction rules, including height requirements, operating instruction and assumption of risk must be posted in plain sight.
- 6. Batting cages must be completely self-contained or closed.
- 7. Patrons must not be allowed to alter settings on the pitching machines. Any adjustments must be made by an employee.
- 8. Accuracy and maintenance checks must be performed on a regular basis.
- 9. Maximum ball speed of any machine must not exceed 80 miles an hour.
- 10. Children under the age of 12 must not be allowed access to the cages with ball speeds in excess of 65 MPH.
- 11. There must be a light or other indicator to show when final ball is pitched.

SOFTBALL/SLOW PITCH BATTING CAGES

- 1. Patrons must be at least 4'0" (48 inches) tall or a height specified by the manufacturer.
- 2. Patrons younger than 8 years old must be accompanied by a parent or guardian (present, but NOT inside the cage).
- 3. Occupancy must be limited to one (1) person per cage.
- 4. Attraction rules, including height requirements, operating instruction and assumption of risk must be posted in plain sight.
- 5. Batting cages must be completely self-contained or closed.
- Patrons must not be allowed to alter settings on the pitching machines. Any adjustments must be made by an employee.
- 7. Accuracy and maintenance checks must be performed on a regular basis.
- 8. There must be a light or other indicator to show when final ball is pitched.

I acknowledge and warrant that the above guidelines are followed at all times

| Applicant's | Signature |
|-------------|-----------|
|-------------|-----------|

Note: Any deviation from these guidelines must be documented and submitted to us along with the application for consideration and receive written approval for the exception from the company.

INDEPENDENT CONTRACTORS

Do you wish to cover your Independent Contractors? O Yes O No

> 1. 2.

If no: Do you require all independent contractors or subcontracted services to carry their own insurance and name you as an additional insured under their policy? O Yes O No

If yes: Please list below: (If additional space is needed, please attach a separate list to the enrollment form)

Name(s) of Independent Contractor(s) at Your Studio/Facility

Date

SEXUAL MISCONDUCT

| | \bigcirc Check here and skip this section if you do not want this cove | rage |
|----|---|--|
| 1. | Identify current hiring practices for paid and volunteer staff or independent contractors: | |
| | a) Are employment/volunteer/independent contractor applications required for positions? | O Yes O No |
| | b) Is prior employment verified for each applicant and recorded in applicant's file? | O Yes O No |
| | c) Are references obtained? | O Yes O No |
| | d) Are references checked? | O Yes O No |
| | e) Are criminal records checked? | O Yes O No |
| | f) Does your employment/volunteer application include questions regarding prior criminal convictions? (If allowed by State/Local laws) | O Yes O No |
| | g) Do you advise every applicant that criminal background checks will be performed? | O Yes O No |
| | h) Are background checks done by a third party vendor/service? | O Yes O No |
| | i) Do you reject an applicant with any history of physical violence or sex related offenses? | O Yes O No |
| | Please explain any "No" responses to those questions asked above | |
| 2. | Identify staff status (check all that apply): O Employees $ O$ Volunteers $ O$ Parent-volunteers | O Independent contractors |
| 3. | Do you always have a staff member over the age of 21 onsite during open hours? | O Yes O No |
| 4. | Do you or your organization have training and written procedures in place regarding the prever and mitigation of abuse, molestation or sexual misconduct? If yes: | ntion \bigcirc Yes \bigcirc No |
| | How to recognize the signs of abuse and molestation | ◯ Yes ◯ No |
| | All known, alleged or suspected abuse incidents must be reported to law enforcement | O Yes O No |
| | Procedures are provided or available to all paid and volunteer staff, and sanctioning/govern body members | ning O Yes O No |
| | No one-on-one situations allowed without visibility by others | O Yes O No |
| | A supervision plan to monitor all participants at the facility/event site that also prevents acc secluded areas such as closets, unsupervised rooms, etc. | |
| | A policy regarding appropriate and inappropriate physical contact, verbal interaction and electronic communications with children during and outside of regularly scheduled busines | O Yes O No s activities |
| 5. | Have you ever had an incident which resulted in an allegation of sexual abuse/molestation at y | our facility? O Yes O No |
| 6. | Has a claim ever been made against your facility? | \odot Yes \odot No |
| | If yes, please explain in detail, including the amount of damages paid to the victim: | |
| | | |
| | What has been done to prevent such occurrences from happening in the future? | |
| | Are you aware of any occurrences that could lead to a claim? If yes, please explain: | O Yes O No |

INLAND MARINE - EQUIPMENT AND CONTENTS TO AVOID A CO-INSURANCE PENALTY, YOU MUST INSURE 100% OF THE REPLACEMENT COST OF YOUR EQUIPMENT AND CONTENTS FOR ALL OF YOUR LOCATIONS.

| Individually list any items with values over \$5,000 | Value |
|--|---|
| | \$ |
| | \$ |
| Drevide velues for estargation below | |
| Provide values for categories below (DO NOT include those values already shown above) | |
| Supplies & Inventory (office supplies, items held for sale) | \$ |
| Equipments & Contents (athletic equipment, electronics, furniture, non-structural glass, phone/fax system, office contents, etc.) | \$ |
| Improvements & Betterments (items you have installed or altered | \$ |
| at your expense, such as flooring, mirrors, ceiling tile, window | the |
| treatments, lighting, shelving, etc.) Receipt of purchase is required at time of loss to show verification of purchase. | lie |
| Signs (indoor or outdoor) | \$ |
| Misc. Equipment - please describe: | \$ |
| Total replacement value for all location(s) (add all lines above) | \$ |
| Total replacement value for all location(s) (add all lines above) Complete ONLY if your replacement cost value is over \$100,000 1. Please describe the building type your equipment is stored in (e.g.) | |
| 2: Complete ONLY if your replacement cost value is over \$100,000 | |
| Complete ONLY if your replacement cost value is over \$100,000 1. Please describe the building type your equipment is stored in (e.g. | : frame or fire resistive warehou O Yes O No |
| 2: Complete ONLY if your replacement cost value is over \$100,000 1. Please describe the building type your equipment is stored in (e.g. 2. Do you have a security system in place? | : frame or fire resistive warehou O Yes O No |
| 2: Complete ONLY if your replacement cost value is over \$100,000 Please describe the building type your equipment is stored in (e.g. Do you have a security system in place? If yes, please describe: 3. Is any other operations, besides your own, or equipment of others in which you store your equipment? | : frame or fire resistive warehou O Yes O No stored in the same facility O Yes O No |
| 2: Complete ONLY if your replacement cost value is over \$100,000 Please describe the building type your equipment is stored in (e.g. 2. Do you have a security system in place? a. If yes, please describe: 3. Is any other operations, besides your own, or equipment of others in which you store your equipment? a. If yes, please describe: | : frame or fire resistive warehou O Yes O No stored in the same facility O Yes O No |
| 2: Complete ONLY if your replacement cost value is over \$100,000 Please describe the building type your equipment is stored in (e.g. Do you have a security system in place? If yes, please describe: 3. Is any other operations, besides your own, or equipment of others in which you store your equipment? | : frame or fire resistive warehou O Yes O No stored in the same facility O Yes O No |
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| 2: Complete ONLY if your replacement cost value is over \$100,000 Please describe the building type your equipment is stored in (e.g. 2. Do you have a security system in place? a. If yes, please describe: 3. Is any other operations, besides your own, or equipment of others in which you store your equipment? a. If yes, please describe: 4. Please attach a complete inventory list with values of each item | : frame or fire resistive warehou O Yes O No stored in the same facility O Yes O No |
| 2: Complete ONLY if your replacement cost value is over \$100,000 Please describe the building type your equipment is stored in (e.g. 2. Do you have a security system in place? If yes, please describe: Is any other operations, besides your own, or equipment of others in which you store your equipment? If yes, please describe: If yes, please describe: 4. Please attach a complete inventory list with values of each item | : frame or fire resistive warehou O Yes O No stored in the same facility O Yes O No |
| 2: Complete ONLY if your replacement cost value is over \$100,000 Please describe the building type your equipment is stored in (e.g. Do you have a security system in place? If yes, please describe: Is any other operations, besides your own, or equipment of others in which you store your equipment? If yes, please describe: If yes, please describe: 4. Please attach a complete inventory list with values of each item 3: Check/complete if you have a: Loss Payee Request Lenders' Loss Payee Request - (contract required, please attach co RE (please identify equipment): | : frame or fire resistive warehou |
| 2: Complete ONLY if your replacement cost value is over \$100,000 Please describe the building type your equipment is stored in (e.g. Do you have a security system in place? If yes, please describe: Is any other operations, besides your own, or equipment of others in which you store your equipment? If yes, please describe: Please attach a complete inventory list with values of each item 3: Check/complete if you have a: Loss Payee Request Lenders' Loss Payee Request - (contract required, please attach complete inventor) | : frame or fire resistive warehou Yes O No stored in the same facility O Yes O No py) quipment: \$ |

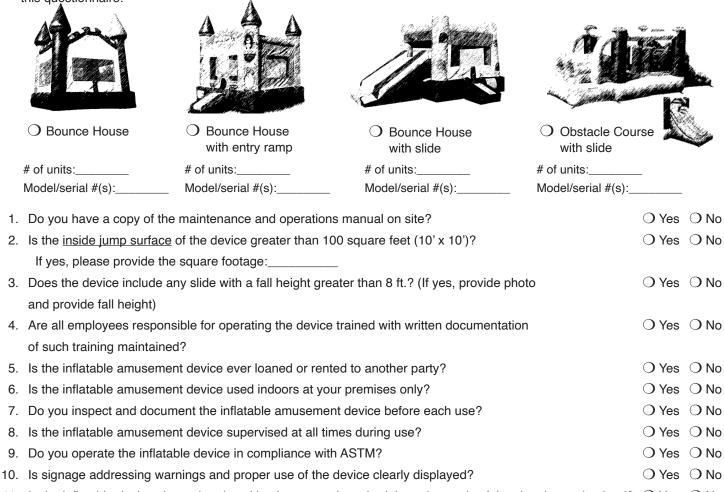
Sadler & Company Inc. PO Box 5866, Columbia, SC 29250 Agent: John Sadler (P) 800-622-7370 (F) 803-256-4017 Email: sport3@sadlersports.com

Sadler & Company of SC, Inc. - AR (License #254179)/dba/aka Sadler Insurance Agency - CA (License #0B57651)/Sadler & Company, Inc. - FL (License #L006784)/dba & S&C Agency, Inc. - KY (License #624039)/Sadler and Company, Inc. - MN (License #20499566)/Sadler Agency - NY (License #PC - 532473 and LB-532473) / Sadler & Co Inc. - OK (License #100103956)/ Sadler & Company, Inc. - TX (License # 19495) / Sadler & Company Insurance Agency, Inc. - UT (License #105192)/ Sadler and Company - VT (License # 577)

INFLATABLE AMUSEMENT DEVICE

O Check here if you do not own any inflatable amusement devices

Coverage is contingent upon underwriting review and approval of the following questionnaire. <u>Please indicate the type and how many of each unit(s) you use in the operation</u>. If basic design is not shown below, a photograph MUST accompany this questionnaire.



11. Is the inflatable device cleaned and sanitized on a regular schedule and records of the cleaning maintained? m O Yes m O No

FOR NEW ACCOUNTS ONLY

| o you have current coverage in place? O Yes O No | | | | |
|---|--|--|--|--|
| If no, please check/explain: | | | | |
| \odot New business operation \odot Other, please explain: | | | | |
| If yes: | | | | |
| a) Name(s) of current carrier(s): | Expiration date(s): | | | |
| b) Is your current carrier non-renewing your coverage? | ○ Yes ○ No | | | |
| If yes, why? | | | | |
| c) In the past 5 years, have you had any losses? | O Yes O No | | | |
| If yes, please provide current loss runs with at least 5 years of | | | | |
| please describe any liability or medical claims over \$5,000 that | t have been paid under your insurance coverage for | | | |
| those years. | | | | |
| REQUIRED TO QUOTE | | | | |
| | | | | |

1. Completed application (pages 2-14)

- 2. Sample copies of waivers and contracts
- 3. Five years of company loss runs

- 4. Brochure/marketing material (If applicable)
- 5. 12-month Income statement

PLEASE READ AND COMPLETE THE BELOW

(if you do not wish to receive documents via email and prefer another method of document delivery)

Consent for Electronic Transactions

The Electronic Signatures in Global and National Commerce Act provides that a signature, contract or other record may not be denied legal effect, validity or enforceability solely because it is in electronic form or because an electronic signature was used in a transaction.

As part of your participation in this program you will receive all documentation, including but not limited to, the insurance quotes, policies, certificates, endorsements, and invoices (if applicable), by electronic means. If permitted by your state, you may also receive conditional renewal notices, cancellation, or non-renewal notices via electronic delivery.

To obtain, download, and view all policy documentation electronically you must have the following hardware or software in place.

- A personal computer capable of receiving, accessing, and displaying or printing or storing communications and documents received in an electronic form.
- Adobe PDF Reader version
- System requirements: OC: Windows 7 or higher, Internet Explorer v11 or higher, Firefox v45.7 or higher, Chrome v40 or higher; OS: Mac OS x 10.9 or higher, Safari 9.0 or higher, Firefox v45.7 or higher, Chrome v40 or higher.

By agreeing to receive documents electronically, you are affirming that your computer system meets the hardware and software requirements for receiving all related documents. If documents are provided through a website or portal, you should download and store all such documents. For persons who receive electronic documents via email, these documents will be delivered to the email address on file. Upon receipt of your emailed documentation please save a copy on your own device.

You agree to notify us promptly if your mailing address, e-mail address or other delivery information changes by calling 1-800-622-7370 or mailing us at Sadler & Company, Inc., P.O. Box 5866, Columbia, SC 29250.

We will endeavor to provide a notice to you in the event of any changes regarding hardware or software requirements necessary to receive documents and other related documents electronically. However, it is your duty to notify us if you are unable to access the documentation made electronically available to you.

We may at our sole discretion discontinue availability of electronic delivery at any time, without further notice to you. At any time, you may request a paper copy of your documents in lieu of electronic delivery. You may withdraw your consent to receive electronic documentation by sending a request in writing to us at Sadler & Company, Inc., P.O. Box 5866, Columbia, SC 29250. Until receipt of such withdrawal, you will continue to receive all documentation electronically.

This consent is voluntary, by accepting, you signify that you consent to these terms of electronic document delivery via email or other electronic media in connection with your insurance documents, whether such delivery is made on its own behalf and/or on behalf of an organization or other third party. You further represent and warrant that if consenting on behalf of an organization or third party, you have the requisite authority to provide such consent, and that you and the organization have the requisite hardware and software to receive and acknowledge receipt of electronically delivered Documents.

After this enrollment form is approved, you will receive a certificate of insurance showing evidence that coverage has been bound. When submitted through an insurance agent or broker, this coverage document will only be delivered to them. Additional certificate requests will be issued to the same person. Providing an email address in this application will be deemed consent to us to deliver documents and communication to you electronically.

I AGREE TO RECEIVE ALL MAILINGS AND COMMUNICATIONS ELECTRONICALLY. SUCH ELECTRONIC MAILING OR COMMUNICATIONS MAY EVEN INCLUDE CANCELLATION OR NONRENEWAL NOTICES.

If you DO NOT want to be emailed, please check here and select your preferred method of document delivery. \bigcirc

| O Fax to: | Attn: |
|------------|-------|
| O Mail to: | Attn: |

FRAUD WARNING

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act.

NOTICE TO APPLICANTS: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION OR CONCEALS, FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT ACT, WHICH IS A CRIME, AND MAY SUBJECT SUCH PERSON TO CRIMINAL AND CIVIL PENALTIES.

NOTICE TO ALABAMA APPLICANTS: ANY PERSON WHO KNOWINGLY PRESENTS A FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT OR WHO KNOWINGLY PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE IS GUILTY OF A CRIME AND MAY BE SUBJECT TO RESTITUTION, FINES, OR CONFINEMENT IN PRISON, OR ANY COMBINATION THEREOF.

NOTICE TO ARKANSAS, LOUISIANA, RHODE ISLAND, AND WEST VIRGINIA APPLICANTS: ANY PERSON WHO KNOWINGLY PRESENTS A FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT OR KNOWINGLY PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE IS GUILTY OF A CRIME AND MAY BE SUBJECT TO FINES AND CONFINEMENT IN PRISON.

NOTICE TO COLORADO APPLICANTS: IT IS UNLAWFUL TO KNOWINGLY PROVIDE FALSE, INCOMPLETE, OR MISLEADING FACTS OR INFORMATION TO AN INSURANCE COMPANY FOR THE PURPOSE OF DEFRAUDING OR ATTEMPTING TO DEFRAUD THE COMPANY. PENALTIES MAY INCLUDE IMPRISONMENT, FINES, DENIAL OF INSURANCE, AND CIVIL DAMAGES. ANY INSURANCE COMPANY OR AGENT OF AN INSURANCE COMPANY WHO KNOWINGLY PROVIDES FALSE, INCOMPLETE, OR MISLEADING FACTS OR INFORMATION TO A POLICYHOLDER OR CLAIMANT FOR THE PURPOSE OF DEFRAUDING OR ATTEMPTING TO DEFRAUD THE POLICYHOLDER OR CLAIMANT WITH REGARD TO A SETTLEMENT OR AWARD PAYABLE FROM INSURANCE PROCEEDS SHALL BE REPORTED TO THE COLORADO DIVISION OF INSURANCE WITHIN THE DEPARTMENT OF REGULATORY AUTHORITIES:

NOTICE TO DISTRICT OF COLUMBIA APPLICANTS: WARNING: IT IS A CRIME TO PROVIDE FALSE OR MISLEADING INFORMATION TO AN INSURER FOR THE PURPOSE OF DEFRAUDING THE INSURER OR ANY OTHER PERSON. PENALTIES INCLUDE IMPRISONMENT AND/OR FINES. IN ADDITION, AN INSURER MAY DENY INSURANCE BENEFITS IF FALSE INFORMATION MATERIALLY RELATED TO A CLAIM WAS PROVIDED BY THE APPLICANT

NOTICE TO FLORIDA APPLICANTS: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO INJURE, DEFRAUD, OR DECEIVE ANY INSURER FILES A STATEMENT OF CLAIM OR AN APPLICATION CONTAINING ANY FALSE, INCOMPLETE OR MISLEADING INFORMATION IS GUILTY OF A FELONY OF THE THIRD DEGREE.

NOTICE TO KANSAS APPLICANTS: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD, PRESENTS, CAUSES TO BE PRESENTED OR PREPARES WITH KNOWLEDGE OR BELIEF THAT IT WILL BE PRESENTED TO OR BY AN INSURER, PURPORTED INSURER, BROKER OR ANY AGENT THEREOF, ANY WRITTEN, ELECTRONIC, ELECTRONIC IMPULSE, FACSIMILE, MAGNETIC, ORAL, OR TELEPHONIC COMMUNICATION OR STATEMENT AS PART OF, OR IN SUPPORT OF, AN APPLICATION FOR THE ISSUANCE OF, OR THE RATING OF AN INSURANCE POLICY FOR PERSONAL OR COMMERCIAL INSURANCE, OR A CLAIM FOR PAYMENT OR OTHER BENEFIT PURSUANT TO AN INSURANCE POLICY FOR COMMERCIAL OR PERSONAL INSURANCE THAT SUCH PERSON KNOWS TO CONTAIN MATERIALLY FALSE INFORMATION CONCERNING ANY FACT MATERIAL THERETO; OR CONCEALS, FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO COMMITS A FRAUDULENT INSURANCE ACT.

NOTICE TO KENTUCKY APPLICANTS: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE CONTAINING ANY MATERIALLY FALSE INFORMATION OR CONCEALS, FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME.

NOTICE TO MAINE APPLICANTS: IT IS A CRIME TO KNOWINGLY PROVIDE FALSE, INCOMPLETE OR MISLEADING INFORMATION TO AN INSURANCE COMPANY FOR THE PURPOSE OF DEFRAUDING THE COMPANY. PENALTIES MAY INCLUDE IMPRISONMENT, FINES OR A DENIAL OF INSURANCE BENEFITS.

NOTICE TO MARYLAND APPLICANTS: ANY PERSON WHO KNOWINGLY OR WILLFULLY PRESENTS A FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT OR WHO KNOWINGLY OR WILLFULLY PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE IS GUILTY OF A CRIME AND MAY BE SUBJECT TO FINES AND CONFINEMENT IN PRISON.

NOTICE TO MINNESOTA APPLICANTS: A PERSON WHO FILES A CLAIM WITH INTENT TO DEFRAUD OR HELPS COMMIT A FRAUD AGAINST AN INSURER IS GUILTY OF A CRIME.

NOTICE TO NEW JERSEY APPLICANTS: ANY PERSON WHO INCLUDES ANY FALSE OR MISLEADING INFORMATION ON AN APPLICATION FOR AN INSURANCE POLICY IS SUBJECT TO CRIMINAL AND CIVIL PENALTIES.

NOTICE TO NEW MEXICO APPLICANTS: ANY PERSON WHO KNOWINGLY PRESENTS A FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT OR KNOWINGLY PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE IS GUILTY OF A CRIME AND MAY BE SUBJECT TO CIVIL FINES AND CRIMINAL PENALTIES.

FRAUD WARNING (continued)

NOTICE TO NEW YORK APPLICANTS: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION, OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME, AND SHALL ALSO BE SUBJECT TO A CIVIL PENALTY NOT TO EXCEED FIVE THOUSAND DOLLARS AND THE STATED VALUE OF THE CLAIM FOR EACH SUCH VIOLATION.

NOTICE TO OHIO APPLICANTS: ANY PERSON WHO, WITH INTENT TO DEFRAUD OR KNOWING THAT HE IS FACILITATING A FRAUD AGAINST AN INSURER, SUBMITS AN APPLICATION OR FILES A CLAIM CONTAINING AFALSE OR DECEPTIVE STATEMENT IS GUILTY OF INSURANCE FRAUD

NOTICE TO OKLAHOMA APPLICANTS: WARNING: ANY PERSON WHO KNOWINGLY, AND WITH INTENT TO INJURE, DEFRAUD OR DECEIVE ANY INSURER, MAKES ANY CLAIM FOR THE PROCEEDS OF AN INSURANCE POLICY CONTAINING ANY FALSE, INCOMPLETE OR MISLEADING INFORMATION IS GUILTY OF A FELONY.

NOTICE TO OREGON APPLICANTS: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION OR CONCEALS, FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO, MAY BE GUILTY OF A FRAUDULENT ACT, WHICH MAY BE A CRIME, AND MAY SUBJECT SUCH PERSON TO CRIMINAL AND CIVIL PENALTIES.

NOTICE TO PENNSYLVANIA APPLICANTS: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME AND SUBJECTS SUCH PERSON TO CRIMINAL AND CIVIL PENALTIES.

NOTICE TO TENNESSEE, VIRGINIA AND WASHINGTON APPLICANTS: IT IS A CRIME TO KNOWINGLY PROVIDE FALSE, INCOMPLETE OR MISLEADING INFORMATION TO AN INSURANCE COMPANY FOR THE PURPOSE OF DEFRAUDING THE COMPANY. PENALTIES INCLUDE IMPRISONMENT, FINES AND DENIAL OF INSURANCE BENEFITS.

NOTICE TO VERMONT APPLICANTS: ANY PERSON WHO KNOWINGLY PRESENTS A FALSE STATEMENT IN AN APPLICATION FOR INSURANCE MAY BE GUILTY OF A CRIMINAL OFFENSE AND SUBJECT TO PENALTIES UNDER STATE LAW.

AGENTS:

| Please complete the information | ı below. | | | |
|---------------------------------|----------|---------------------|-----------|-----|
| Agency name: | | Agent/contact name: | | |
| Agency complete mailing add | dress: | | | |
| | Address | City | State | Zip |
| Agency telephone: () _ | | Agency fax: (|) | |
| Agent/contact e-mail address | 3: | | _ Tax I.D | |
| | | | | |

I represent and warrant as an insurance producer that I currently maintain, and will maintain, all individual, corporate or agency licenses or permits to conduct insurance business in the state coverage for this insured is being written. I further represent and warrant that I currently maintain errors and omissions insurance with a minimum limit of \$1,000,000 for myself, my officers, and employees. If requested by us, I will provide reasonably satisfactory evidence of all of the above mentioned items.

I understand that agents do not have authority to issue binders or a certificate of insurance on behalf of this program.

| Agent signature: | Date: |
|------------------|-------|
| | |

Warranty Statement: I understand that the insurance company, in determining whether to provide insurance coverage, will rely on the information contained in this form and all other information being submitted. I hereby warrant, represent and confirm that, to the best of my knowledge, all information provided is complete, true and correct.

I am aware that the insurance company expects accurate reporting for my premium calculation. I understand that my book and records may be examined or audited by the insurance company at any time during the coverage period and up to three years thereafter. Intentional misrepresentation or misreporting may jeopardize coverage. We reserve the right to decline/void any ineligible coverage.

I further acknowledge that, I have reviewed all information provided with this enrollment form and understand the exclusions which apply, as well as the activities and operations for which coverage is not provided and that this policy is 100% non-refundable/non-transferrable once coverage begins.

Applicant name (from page 2):

If an agent: Check here to acknowledge you are signing on behalf of the named insured O

AGENTS: YOU MUST COMPLETE THE AGENT WARRANTY SECTION ABOVE Enrollments cannot be accepted unless this section is completed

AGENT INFORMATION